# **Monthly Indicators**



### **November 2025**

U.S. sales of existing homes rose 1.2% from the previous month to a seasonally adjusted annual rate of 4.10 million, according to the National Association of REALTORS® (NAR), as buyers took advantage of lower mortgage rates this fall. Sales increased in the Midwest and South, held steady in the Northeast, and edged down in the West. Year-over-year, sales were up 1.7%, with gains in the Northeast, Midwest, and South, while the West posted a decline.

New Listings were up 3.4 percent to 8,695. Pending Sales increased 2.5 percent to 6,463. Inventory grew 18.1 percent to 29,957 units.

Median Sales Price was up 0.2 percent to \$338,500. Days on Market increased 10.3 percent to 75 days. Months Supply of Inventory was up 11.4 percent to 3.9 months.

Nationally, inventory dipped 0.7% month-over-month but rose 10.9% year-over-year, totaling 1.52 million units, according to NAR. At the current sales pace, supply stands at 4.4 months, slightly below last month's level but higher than the 4.1 months recorded a year ago. Supported by modest inventory levels, prices continue to rise, with the national median existing-home price increasing 2.1% year-over-year to \$415,200, marking 28 consecutive months of annual gains.

### **Quick Facts**

- 3.9% + 0.2% + 11.4%

One-Year Change in One-Year Change in Closed Sales Median Sales Price Months Supply

A research tool provided by South Carolina REALTORS®. Percent changes are calculated using rounded figures.

Market Overview	2
New Listings	3
Pending Sales	4
Closed Sales	5
Days on Market Until Sale	6
Median Sales Price	7
Average Sales Price	8
Percent of List Price Received	9
Housing Affordability Index	10
Inventory of Homes for Sale	11
Months Supply of Inventory	12



# **Market Overview**

Key market metrics for the current month and year-to-date figures.



Key Metrics	Historical Sparkbars 11-2023 11-2024	<b>11-2024</b>	11-2025	Percent Change	YTD 2024	YTD 2025	Percent Change
New Listings	_ 11	8,413	8,695	+ 3.4%	113,540	124,220	+ 9.4%
Pending Sales		6,308	6,463	+ 2.5%	83,074	86,092	+ 3.6%
Closed Sales		6,537	6,281	- 3.9%	81,121	83,350	+ 2.7%
Days on Market		68	75	+ 10.3%	63	71	+ 12.7%
Median Sales Price		\$337,808	\$338,500	+ 0.2%	\$336,000	\$340,000	+ 1.2%
Average Sales Price		\$438,305	\$454,800	+ 3.8%	\$441,057	\$453,272	+ 2.8%
Pct. of List Price Received		97.8%	97.6%	- 0.2%	98.0%	97.9%	- 0.1%
Housing Affordability Index	dludhaa	89	93	+ 4.5%	89	93	+ 4.5%
Inventory of Homes for Sale		25,371	29,957	+ 18.1%			
Months Supply of Inventory		3.5	3.9	+ 11.4%			

# **New Listings**

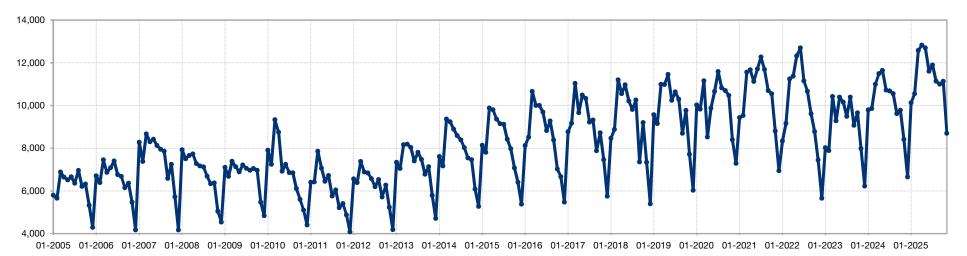
A count of the properties that have been newly listed on the market in a given month.



November			Year to Date		
7,982	8,413	8,695	102,724	113,540	124,220
2023 + <b>7.2%</b>	2024 + <b>5.4</b> %	2025 + <b>3.4</b> %	2023 - <b>8.9</b> %	2024 + <b>10.5</b> %	2025 + <b>9.4</b> %

New Listings		Prior Year	Percent Change
December 2024	6,647	6,223	+6.8%
January 2025	10,130	9,790	+3.5%
February 2025	10,545	9,860	+6.9%
March 2025	12,576	10,998	+14.3%
April 2025	12,826	11,491	+11.6%
May 2025	12,694	11,637	+9.1%
June 2025	11,601	10,722	+8.2%
July 2025	11,893	10,679	+11.4%
August 2025	11,137	10,557	+5.5%
September 2025	10,993	9,617	+14.3%
October 2025	11,130	9,776	+13.9%
November 2025	8,695	8,413	+3.4%
12-Month Avg	10,906	9,980	+9.3%

### **Historical New Listings by Month**



# **Pending Sales**

A count of the properties on which offers have been accepted in a given month.



November			Year to Date		
5,683	6,308	6,463	82,430	83,074	86,092
2023 + <b>0.4%</b>	2024 + <b>11.0</b> %	2025 + <b>2.5</b> %	2023 - <b>8.7</b> %	2024 + <b>0.8</b> %	2025 + <b>3.6</b> %

Pending Sales		Prior Year	Percent Change
December 2024	5,228	4,958	+5.4%
January 2025	6,848	7,226	-5.2%
February 2025	7,461	7,509	-0.6%
March 2025	8,881	8,609	+3.2%
April 2025	8,877	8,600	+3.2%
May 2025	8,578	8,378	+2.4%
June 2025	8,129	7,869	+3.3%
July 2025	8,132	7,619	+6.7%
August 2025	7,772	7,419	+4.8%
September 2025	7,342	6,610	+11.1%
October 2025	7,609	6,927	+9.8%
November 2025	6,463	6,308	+2.5%
12-Month Avg	7,610	7,336	+3.7%

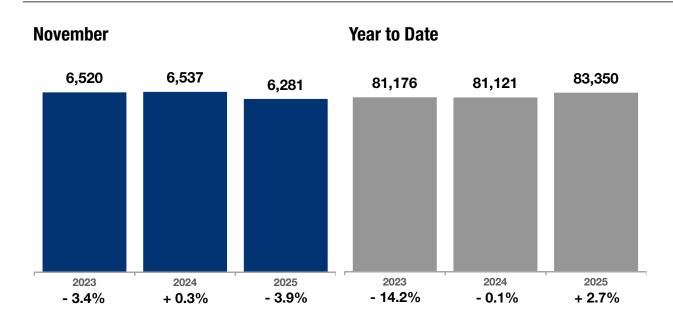
### **Historical Pending Sales by Month**



# **Closed Sales**

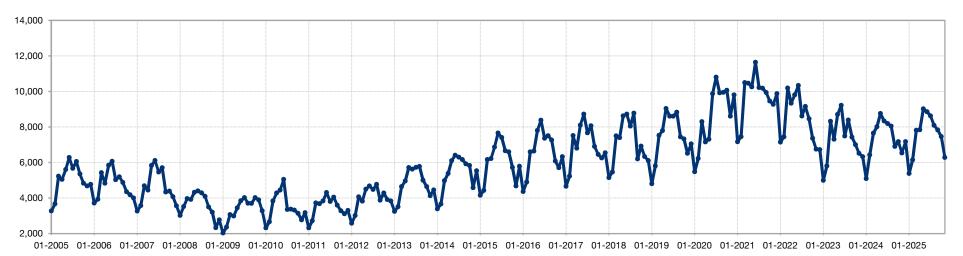
A count of the actual sales that closed in a given month.





Closed Sales		Prior Year	Percent Change
December 2024	7,177	6,325	+13.5%
January 2025	5,385	5,089	+5.8%
February 2025	6,145	6,423	-4.3%
March 2025	7,812	7,652	+2.1%
April 2025	7,843	8,013	-2.1%
May 2025	9,020	8,757	+3.0%
June 2025	8,858	8,332	+6.3%
July 2025	8,621	8,191	+5.2%
August 2025	8,096	8,049	+0.6%
September 2025	7,831	6,900	+13.5%
October 2025	7,458	7,178	+3.9%
November 2025	6,281	6,537	-3.9%
12-Month Avg	7,544	7,287	+3.5%

### **Historical Closed Sales by Month**



# **Days on Market Until Sale**

Average number of days between when a property is listed and when an offer is accepted in a given month.



November			Year to Date		
56	68	75	59	63	71
2023 + <b>9.8</b> %	2024 + <b>21.4</b> %	2025 + 10.3%	2023 + <b>37.2</b> %	2024 + <b>6.8%</b>	2025 + <b>12.7</b> %

Days on Market		Prior Year	Percent Change
December 2024	71	61	+16.4%
January 2025	78	66	+18.2%
February 2025	75	66	+13.6%
March 2025	74	66	+12.1%
April 2025	69	62	+11.3%
May 2025	65	59	+10.2%
June 2025	65	57	+14.0%
July 2025	68	58	+17.2%
August 2025	70	58	+20.7%
September 2025	75	68	+10.3%
October 2025	77	67	+14.9%
November 2025	75	68	+10.3%
12-Month Avg*	71	63	+12.7%

<sup>\*</sup> Average Days on Market of all properties from December 2024 through November 2025. This is not the average of the individual figures above.

### **Historical Days on Market Until Sale by Month**



# **Median Sales Price**

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



November			Year to Date		
\$322,200	\$337,808	\$338,500	\$325,230	\$336,000	\$340,000
2023 + <b>0.2</b> %	2024 + <b>4.8</b> %	2025 + <b>0.2</b> %	2023 + <b>2.6</b> %	2024 + <b>3.3</b> %	2025 + <b>1.2</b> %

Median Sales Price		Prior Year	Percent Change
December 2024	\$330,000	\$324,500	+1.7%
January 2025	\$335,000	\$325,000	+3.1%
February 2025	\$330,000	\$327,600	+0.7%
March 2025	\$334,000	\$335,000	-0.3%
April 2025	\$340,000	\$340,000	0.0%
May 2025	\$342,000	\$340,000	+0.6%
June 2025	\$345,000	\$342,000	+0.9%
July 2025	\$349,900	\$340,000	+2.9%
August 2025	\$341,000	\$336,750	+1.3%
September 2025	\$339,000	\$330,870	+2.5%
October 2025	\$339,900	\$339,803	+0.0%
November 2025	\$338,500	\$337,808	+0.2%
12-Month Med*	\$339,900	\$335,000	+1.5%

<sup>\*</sup> Median Sales Price of all properties from December 2024 through November 2025. This is not the median of the individual figures above.

### **Historical Median Sales Price by Month**



# **Average Sales Price**

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



November			Year to Date		
\$411,542	\$438,305	\$454,800	\$413,219	\$441,057	\$453,272
2023 + <b>4.6</b> %	2024 + <b>6.5</b> %	2025 + <b>3.8</b> %	2023 + <b>4.2</b> %	2024 + <b>6.7</b> %	2025 + <b>2.8%</b>

Avg. Sales Price		Prior Year	Percent Change
December 2024	\$430,930	\$407,245	+5.8%
January 2025	\$449,140	\$430,437	+4.3%
February 2025	\$447,535	\$412,628	+8.5%
March 2025	\$451,266	\$425,907	+6.0%
April 2025	\$459,225	\$449,835	+2.1%
May 2025	\$457,101	\$455,108	+0.4%
June 2025	\$447,825	\$453,766	-1.3%
July 2025	\$453,210	\$446,323	+1.5%
August 2025	\$457,285	\$436,706	+4.7%
September 2025	\$455,007	\$438,181	+3.8%
October 2025	\$451,268	\$452,584	-0.3%
November 2025	\$454,800	\$438,305	+3.8%
12-Month Avg*	\$451,216	\$437,252	+3.2%

<sup>\*</sup> Avg. Sales Price of all properties from December 2024 through November 2025. This is not the average of the individual figures above.

### **Historical Average Sales Price by Month**



## **Percent of List Price Received**

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



November		Year to Date			
98.0%	97.8%	97.6%	98.2%	98.0%	97.9%
2023 + 0.1%	2024 - <b>0.2</b> %	2025 - <b>0.2</b> %	2023 - <b>1.5</b> %	2024 - <b>0.2</b> %	2025 - 0.1%

Pct. of List Price Received		Prior Year	Percent Change
December 2024	97.8%	97.9%	-0.1%
January 2025	97.5%	97.7%	-0.2%
February 2025	97.8%	98.0%	-0.2%
March 2025	98.0%	98.2%	-0.2%
April 2025	98.1%	98.1%	0.0%
May 2025	98.2%	98.2%	0.0%
June 2025	98.0%	98.4%	-0.4%
July 2025	97.9%	98.1%	-0.2%
August 2025	97.8%	98.0%	-0.2%
September 2025	97.8%	97.9%	-0.1%
October 2025	97.5%	97.8%	-0.3%
November 2025	97.6%	97.8%	-0.2%
12-Month Avg*	97.9%	98.0%	-0.1%

<sup>\*</sup> Average Pct. of List Price Received for all properties from December 2024 through November 2025. This is not the average of the individual figures above.

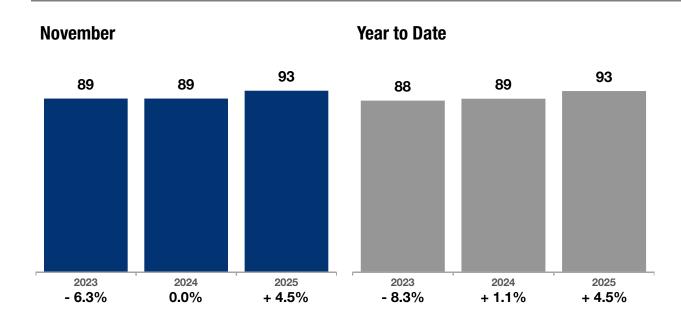
### **Historical Percent of List Price Received by Month**



# **Housing Affordability Index**

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.





Affordability Index		Prior Year	Percent Change
December 2024	90	94	-4.3%
January 2025	88	93	-5.4%
February 2025	91	90	+1.1%
March 2025	91	90	+1.1%
April 2025	88	85	+3.5%
May 2025	87	86	+1.2%
June 2025	87	87	0.0%
July 2025	86	88	-2.3%
August 2025	90	92	-2.2%
September 2025	92	96	-4.2%
October 2025	93	90	+3.3%
November 2025	93	89	+4.5%
12-Month Avg	90	90	-0.4%

### **Historical Housing Affordability Index by Month**



# **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of a given month.



# November 29,957 25,371 20,429 2023 2024 2025

+ 24.2%

Homes for Sale		Prior Year	Percent Change
December 2024	23,889	19,696	+21.3%
January 2025	24,728	20,158	+22.7%
February 2025	25,701	20,766	+23.8%
March 2025	26,953	21,385	+26.0%
April 2025	28,378	22,279	+27.4%
May 2025	29,620	23,462	+26.2%
June 2025	30,070	24,086	+24.8%
July 2025	30,608	24,800	+23.4%
August 2025	30,786	25,023	+23.0%
September 2025	31,140	25,520	+22.0%
October 2025	31,015	25,538	+21.4%
November 2025	29,957	25,371	+18.1%
12-Month Avg*	28,570	23,174	+23.3%

<sup>\*</sup> Homes for Sale for all properties from December 2024 through November 2025. This is not the average of the individual figures above.

### **Historical Inventory of Homes for Sale by Month**

+ 6.6%



+ 18.1%

# **Months Supply of Inventory**

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



November			
	3.5	3.9	
2.8			
2023 + 16.7%	2024 + <b>25.0</b> %	2025 + 11.4%	

Months Supply		Prior Year	Percent Change
December 2024	3.2	2.7	+18.5%
January 2025	3.4	2.8	+21.4%
February 2025	3.5	2.8	+25.0%
March 2025	3.7	2.9	+27.6%
April 2025	3.9	3.1	+25.8%
May 2025	4.0	3.2	+25.0%
June 2025	4.1	3.3	+24.2%
July 2025	4.1	3.4	+20.6%
August 2025	4.1	3.5	+17.1%
September 2025	4.1	3.5	+17.1%
October 2025	4.1	3.5	+17.1%
November 2025	3.9	3.5	+11.4%
12-Month Avg*	3.8	3.2	+18.8%

<sup>\*</sup> Months Supply for all properties from December 2024 through November 2025. This is not the average of the individual figures above.

### **Historical Months Supply of Inventory by Month**

