

Local Market Update – March 2026

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®

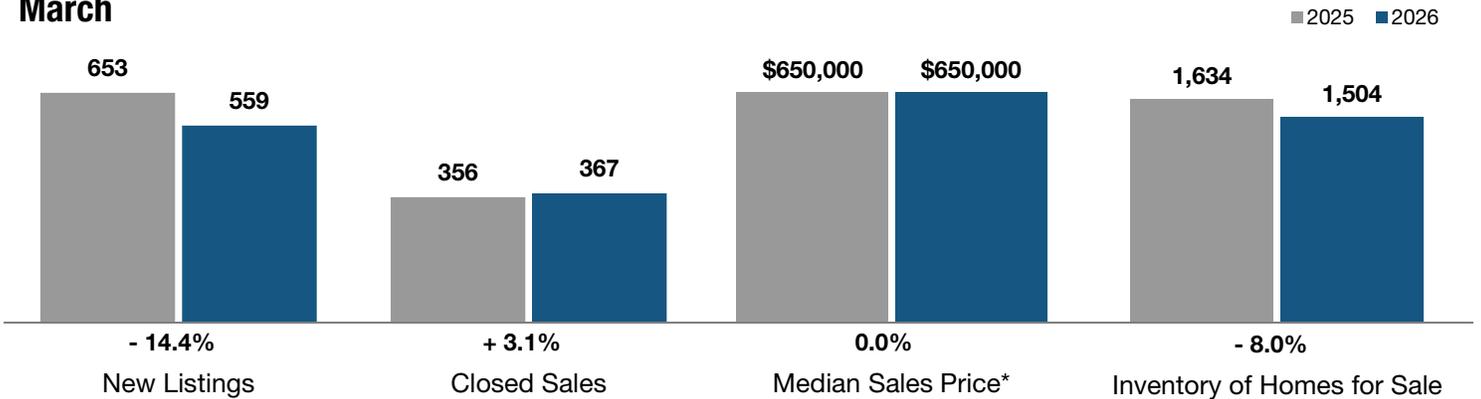


Southern Beaufort County

| Key Metrics | March | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-----------|----------------|
| | 2025 | 2026 | Percent Change | 2025 | 2026 | Percent Change |
| New Listings | 653 | 559 | - 14.4% | 1,688 | 1,520 | - 10.0% |
| Closed Sales | 356 | 367 | + 3.1% | 930 | 942 | + 1.3% |
| Median Sales Price* | \$650,000 | \$650,000 | 0.0% | \$632,420 | \$625,383 | - 1.1% |
| Percent of List Price Received* | 97.0% | 96.7% | - 0.3% | 97.0% | 96.5% | - 0.5% |
| Days on Market Until Sale | 68 | 136 | + 100.0% | 67 | 140 | + 109.0% |
| Inventory of Homes for Sale | 1,634 | 1,504 | - 8.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

