Local Market Update - November 2025

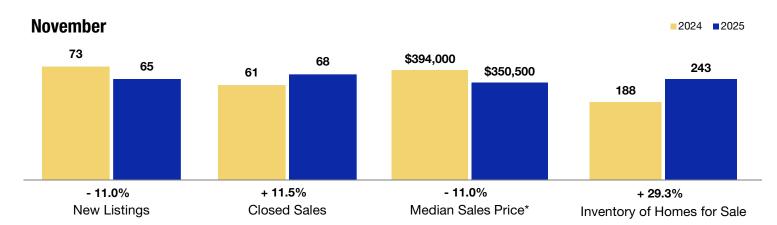
A Research Tool Provided by Piedmont Regional Association of REALTORS®



Lancaster

| | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-----------|----------------|
| Key Metrics | 2024 | 2025 | Percent Change | 2024 | 2025 | Percent Change |
| New Listings | 73 | 65 | - 11.0% | 932 | 1,104 | + 18.5% |
| Closed Sales | 61 | 68 | + 11.5% | 701 | 750 | + 7.0% |
| Median Sales Price* | \$394,000 | \$350,500 | - 11.0% | \$325,000 | \$350,000 | + 7.7% |
| Percent of List Price Received* | 100.5% | 96.6% | - 3.9% | 98.7% | 98.3% | - 0.4% |
| Days on Market Until Sale | 41 | 60 | + 46.3% | 43 | 56 | + 30.2% |
| Inventory of Homes for Sale | 188 | 243 | + 29.3% | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

