

Local Market Update – September 2025

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area Association of REALTORS®



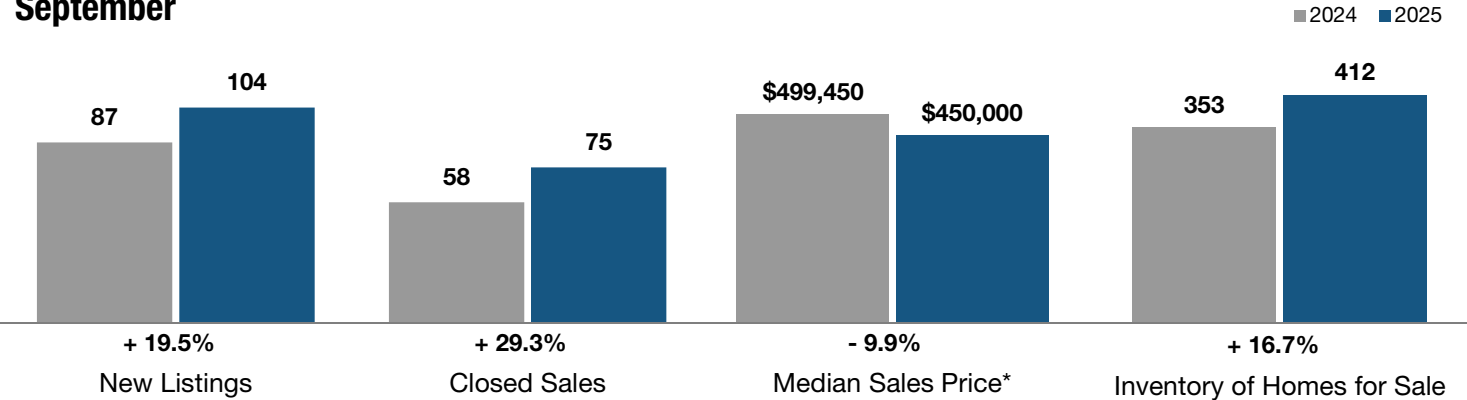
Hilton Head Totals

Condos / Villas Only

Key Metrics	September			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	87	104	+ 19.5%	961	1,053	+ 9.6%
Closed Sales	58	75	+ 29.3%	713	677	- 5.0%
Median Sales Price*	\$499,450	\$450,000	- 9.9%	\$520,000	\$520,000	0.0%
Percent of List Price Received*	96.8%	95.9%	- 0.9%	96.9%	96.4%	- 0.5%
Days on Market Until Sale	75	122	+ 63.5%	63	88	+ 41.3%
Inventory of Homes for Sale	353	412	+ 16.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

