

Local Market Update – February 2021

A Research Tool Provided by the Pee Dee REALTOR® Association

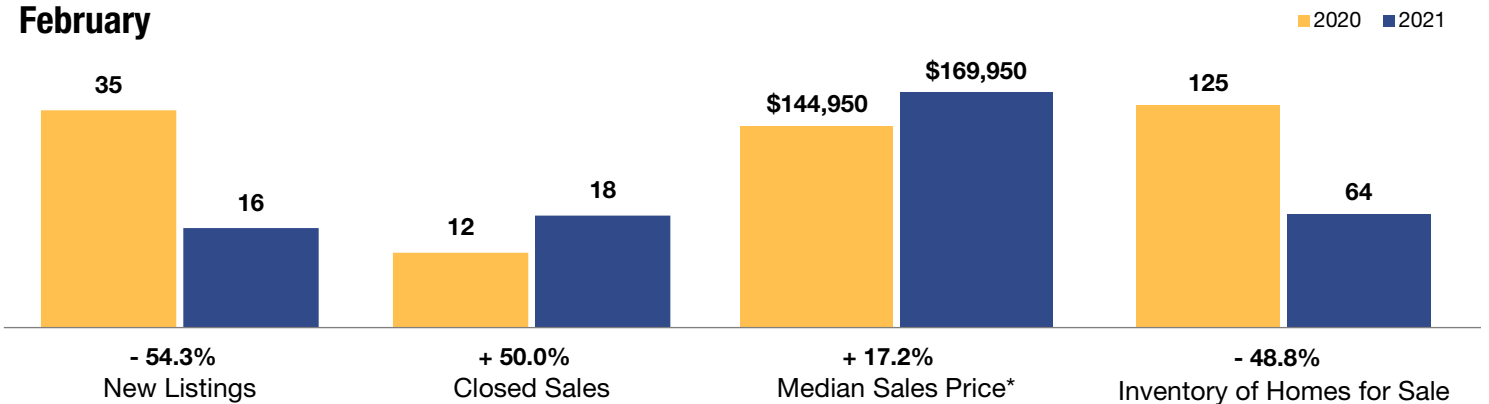


Hartsville

| Key Metrics | February | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-----------|----------------|
| | 2020 | 2021 | Percent Change | 2020 | 2021 | Percent Change |
| New Listings | 35 | 16 | - 54.3% | 57 | 39 | - 31.6% |
| Closed Sales | 12 | 18 | + 50.0% | 28 | 43 | + 53.6% |
| Median Sales Price* | \$144,950 | \$169,950 | + 17.2% | \$156,500 | \$170,000 | + 8.6% |
| Percent of List Price Received* | 93.6% | 98.0% | + 4.7% | 94.8% | 98.0% | + 3.3% |
| Days on Market Until Sale | 100 | 171 | + 71.4% | 107 | 149 | + 39.1% |
| Inventory of Homes for Sale | 125 | 64 | - 48.8% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

