

# Local Market Update – February 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



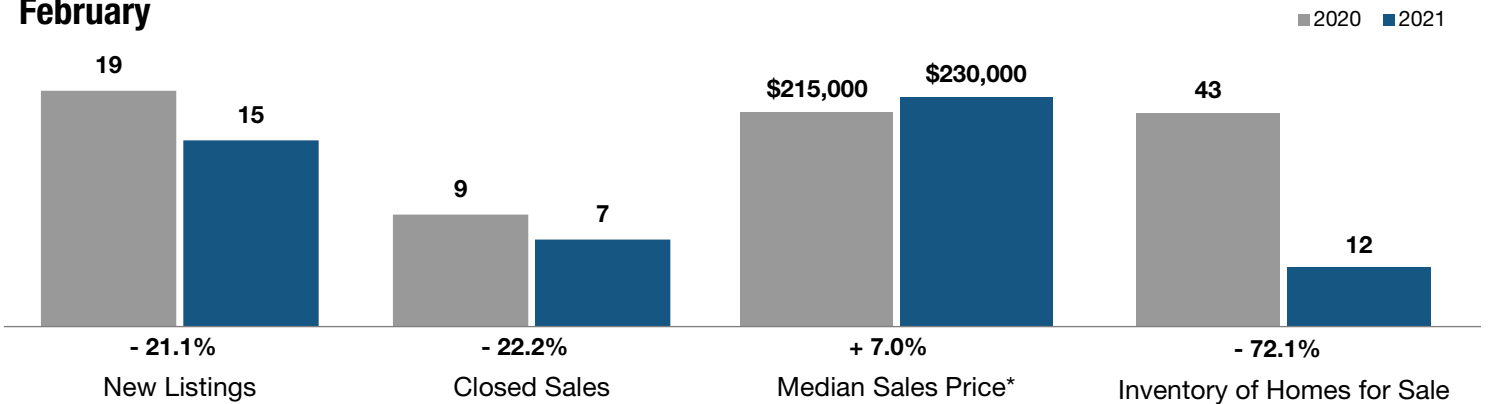
## 7: Folly Field

Condos / Villas Only

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	19	15	- 21.1%	29	37	+ 27.6%
Closed Sales	9	7	- 22.2%	16	24	+ 50.0%
Median Sales Price*	\$215,000	<b>\$230,000</b>	+ 7.0%	\$209,500	<b>\$215,000</b>	+ 2.6%
Percent of List Price Received*	96.1%	<b>97.1%</b>	+ 1.1%	96.0%	<b>97.5%</b>	+ 1.6%
Days on Market Until Sale	79	61	- 22.7%	67	89	+ 33.7%
Inventory of Homes for Sale	43	12	- 72.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### February



### Historical Median Sales Price Rolling 12-Month Calculation

