

# Local Market Update – February 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



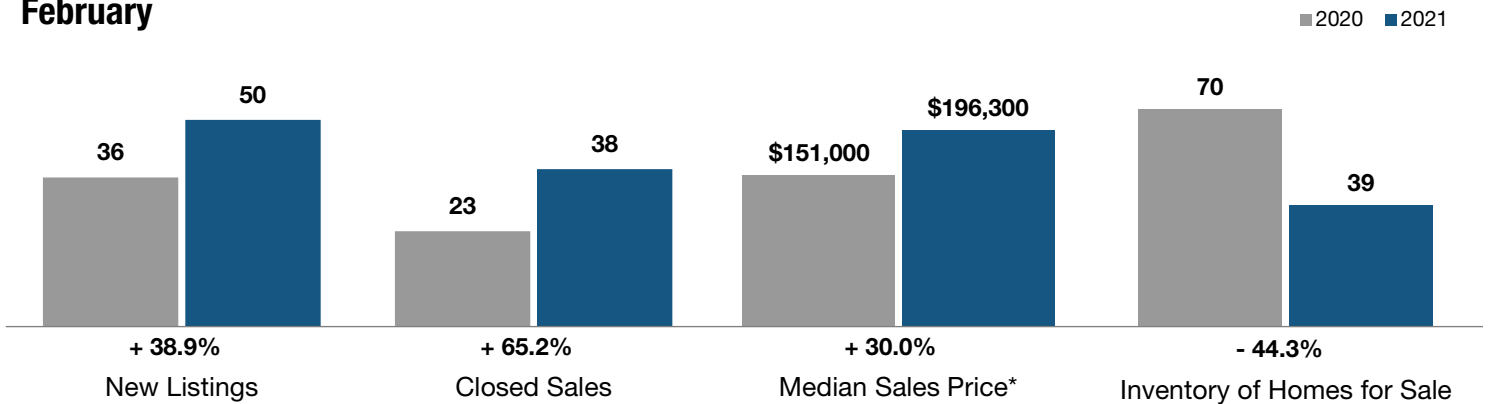
## 14: HH / Off Plantation

Condos / Villas Only

Key Metrics	February			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	36	50	+ 38.9%	62	84	+ 35.5%
Closed Sales	23	38	+ 65.2%	43	65	+ 51.2%
Median Sales Price*	\$151,000	\$196,300	+ 30.0%	\$156,000	\$188,000	+ 20.5%
Percent of List Price Received*	97.0%	97.8%	+ 0.8%	96.0%	97.6%	+ 1.6%
Days on Market Until Sale	113	76	- 32.7%	114	81	- 28.4%
Inventory of Homes for Sale	70	39	- 44.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### February



### Historical Median Sales Price Rolling 12-Month Calculation

