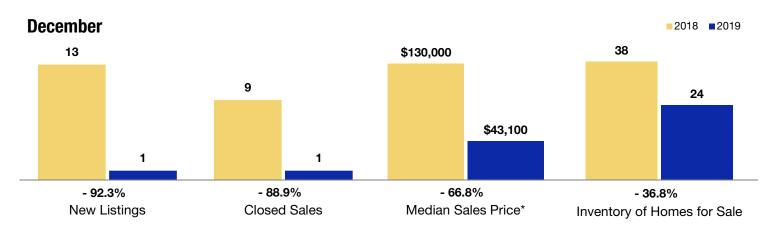
Local Market Update – December 2019

A Research Tool Provided by Piedmont Regional Association of REALTORS®

Lancaster

	December			Year to Date		
Key Metrics	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	13	1	- 92.3%	195	131	- 32.8%
Closed Sales	9	1	- 88.9%	180	121	- 32.8%
Median Sales Price*	\$130,000	\$43,100	- 66.8%	\$140,000	\$137,500	- 1.8%
Percent of List Price Received*	89.0%	105.1%	+ 18.1%	96.9%	99.0%	+ 2.2%
Days on Market Until Sale	91	77	- 15.4%	103	101	- 1.9%
Inventory of Homes for Sale	38	24	- 36.8%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

