# **Housing Supply Overview**

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



### **March 2025**

U.S. sales of new single-family homes increased 1.8% month-overmonth and 5.1% year-over-year to a seasonally adjusted annual rate of 676,000 units, according to the U.S. Census Bureau. There were about 500,000 new homes for sale heading into March, equivalent to an 8.9-month supply at the current sales rate. The median sales price for new homes slipped 1.5% year-over-year to \$414,500. For the 12-month period spanning April 2024 through March 2025, Pending Sales in the South Carolina REALTORS® region softened 0.3 percent overall. The price range with the largest pending sales gain was the \$1,000,001 and Above range, where sales improved 20.9 percent.

The overall Median Sales Price rose 1.8 percent to \$335,732. The property type with the largest gain was the Single-Family Homes segment, where prices went up 2.9 percent to \$349,900. The price range that tended to sell the quickest was the \$750,001 to \$1,000,000 range at 59 days. The price range that tended to sell the slowest was the \$250,001 to \$350,000 range at 70 days.

Market-wide, inventory levels improved 26.9 percent. The property type with the largest gain was the Condos segment, where the number of properties for sale rose 29.3 percent. That amounts to 3.5 months of inventory for Single-Family Homes and 5.1 months of inventory for Condos.

# **Quick Facts**

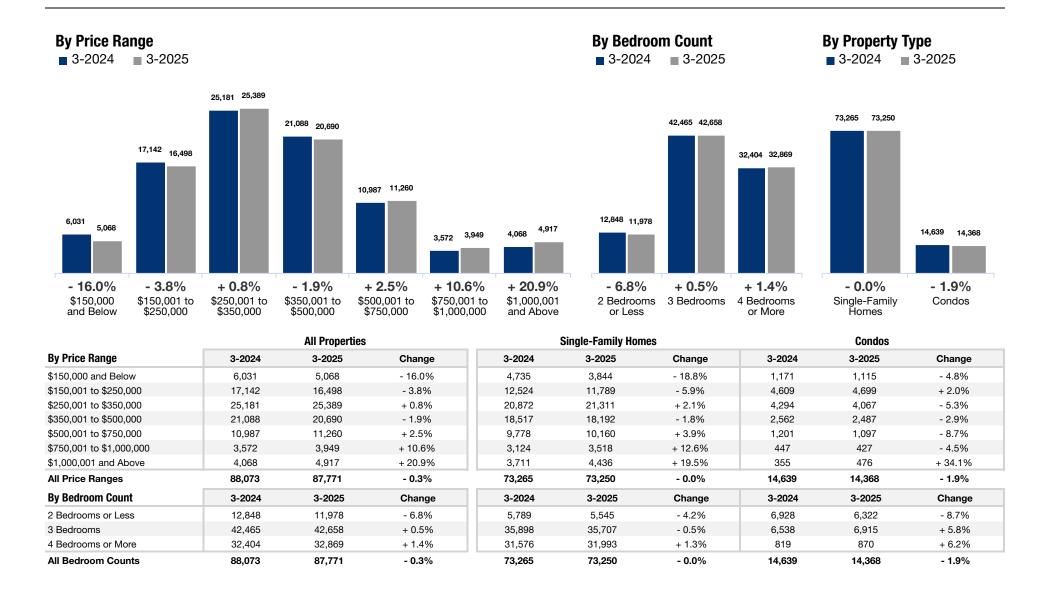
+ 20.9%	+ 1.4%	- 0.0%			
Price Range with	Bedroom Count with	Property Type With			
Strongest Sales:	Strongest Sales:	Strongest Sales:			
\$1,000,001 and Above	\$1,000,001 and Above 4 Bedrooms or More				
Pending Sales		2			
Closed Sales	3				
Days On Market Unti	4				
Median Sales Price	5				
Percent of List Price	6				
Inventory of Homes 1	7				
Months Supply of Inv	8				



# **Pending Sales**

A count of properties on which offers have been accepted. Based on a rolling 12-month total.

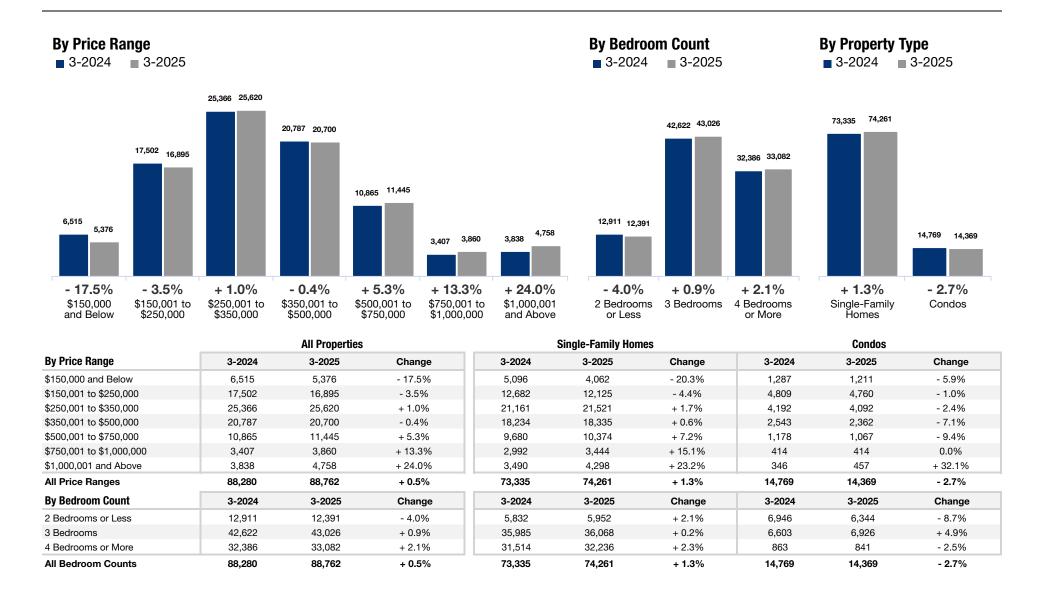




#### **Closed Sales**

A count of the actual sales that closed. Based on a rolling 12-month total.



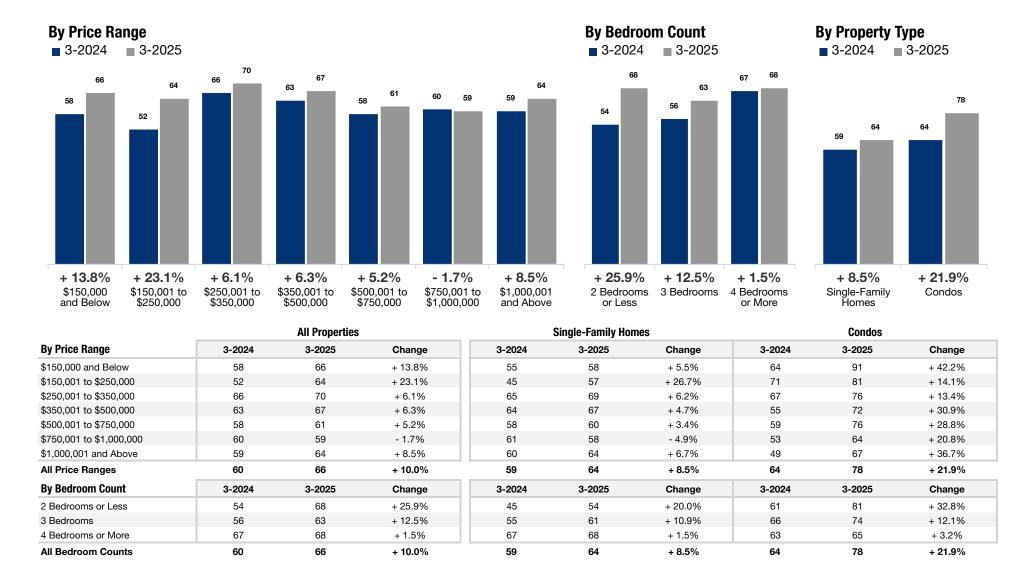


## **Days On Market Until Sale**



Average number of days between when a property is listed and when an offer is accepted.

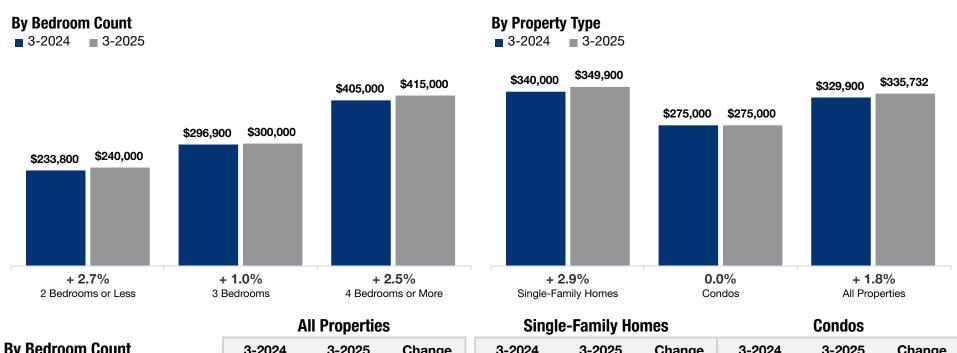
Based on a rolling 12-month average.



### **Median Sales Price**



Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.

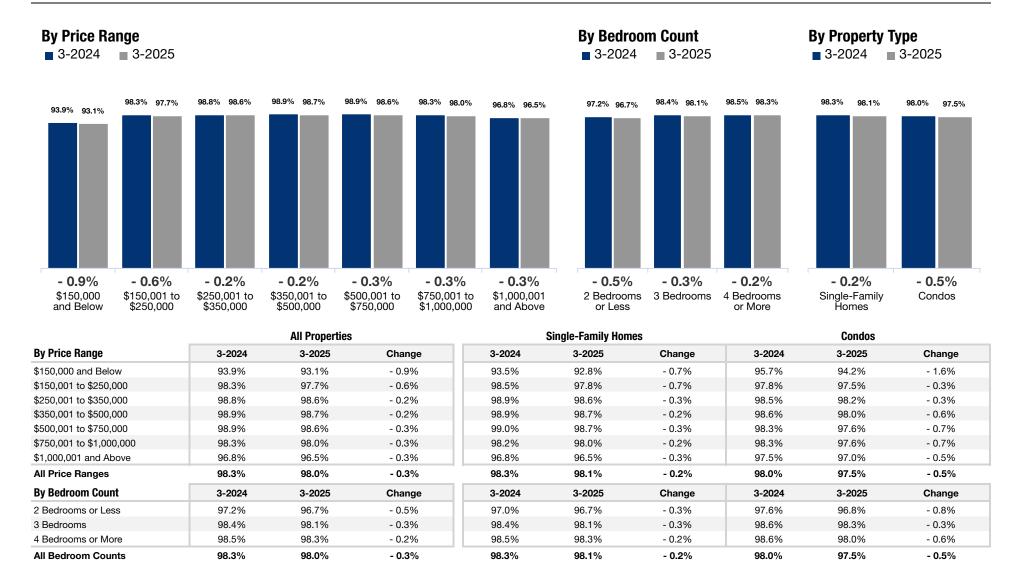


		All Properties			Single-Family Homes			Condos		
By Bedroom Count	3-2024	3-2025	Change	3-2024	3-2025	Change	3-2024	3-2025	Change	
2 Bedrooms or Less	\$233,800	\$240,000	+ 2.7%	\$220,000	\$237,000	+ 7.7%	\$240,000	\$243,000	+ 1.2%	
3 Bedrooms	\$296,900	\$300,000	+ 1.0%	\$295,000	\$301,900	+ 2.3%	\$305,320	\$293,900	- 3.7%	
4 Bedrooms or More	\$405,000	\$415,000	+ 2.5%	\$405,000	\$415,000	+ 2.5%	\$400,000	\$389,585	- 2.6%	
All Bedroom Counts	\$329,900	\$335,732	+ 1.8%	\$340,000	\$349,900	+ 2.9%	\$275,000	\$275,000	0.0%	

#### **Percent of List Price Received**



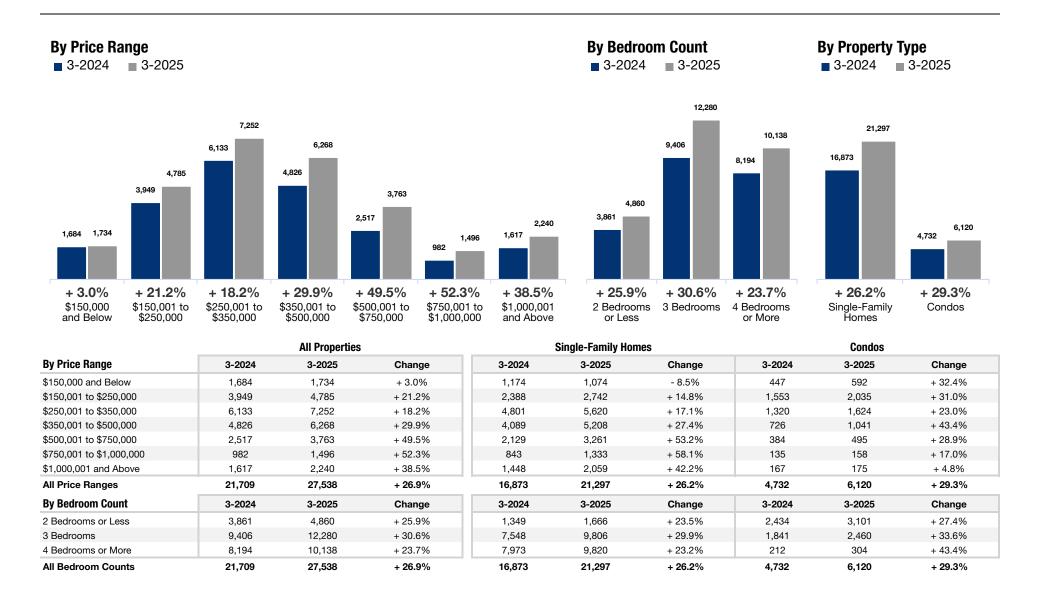
Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.** 



### **Inventory of Homes for Sale**



The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



## **Months Supply of Inventory**



The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months.

Based on one month of activity.

