Housing Supply Overview

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



November 2024

U.S. sales of new residential homes declined 17.3% month-over-month and 9.4% year-over-year to a seasonally adjusted annual rate of 610,000 units, according to the U.S. Census Bureau. Economists say a rise in mortgage rates, along with Hurricanes Helene and Milton, likely disrupted buyer activity, though there was little impact on the median new-home sales price, which was up 4.7% year-over-year to \$437,300. For the 12-month period spanning December 2023 through November 2024, Pending Sales in the Consolidated Multiple Listing Service, Inc. region improved 4.3 percent overall. The price range with the largest pending sales gain was the \$1,000,001 and Above range, where sales were up 49.2 percent.

The overall Median Sales Price went up 1.4 percent to \$272,900. The property type with the largest gain was the Condos segment, where prices increased 12.1 percent to \$202,990. The price range that tended to sell the quickest was the \$150,001 to \$250,000 range at 40 days. The price range that tended to sell the slowest was the \$1,000,001 and Above range at 56 days.

Market-wide, inventory levels was up 32.0 percent. The property type with the largest gain was the Condos segment, where the number of properties for sale were up 77.6 percent. That amounts to 2.6 months of inventory for Single-Family Homes and 2.8 months of inventory for Condos.

Quick Facts

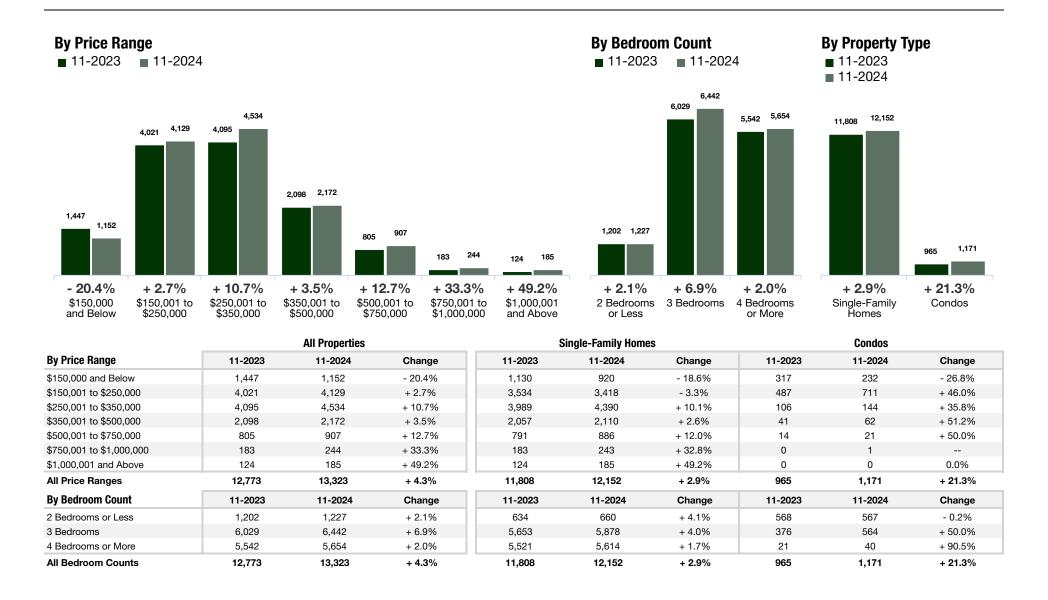
| + 49.2% | + 6.9% | + 21.3% | |
|-----------------------|-------------------------|--------------------|--|
| Price Range with | Bedroom Count with | Property Type With | |
| Strongest Sales: | Strongest Sales: | Strongest Sales: | |
| \$1,000,001 and Above | 3 Bedrooms | Condos | |
| Pending Sales | | 2 | |
| Closed Sales | | 3 | |
| Days On Market Until | ys On Market Until Sale | | |
| Median Sales Price | 5 | | |
| Percent of List Price | 6 | | |
| Inventory of Homes f | 7 | | |
| Months Supply of Inv | 8 | | |



Pending Sales



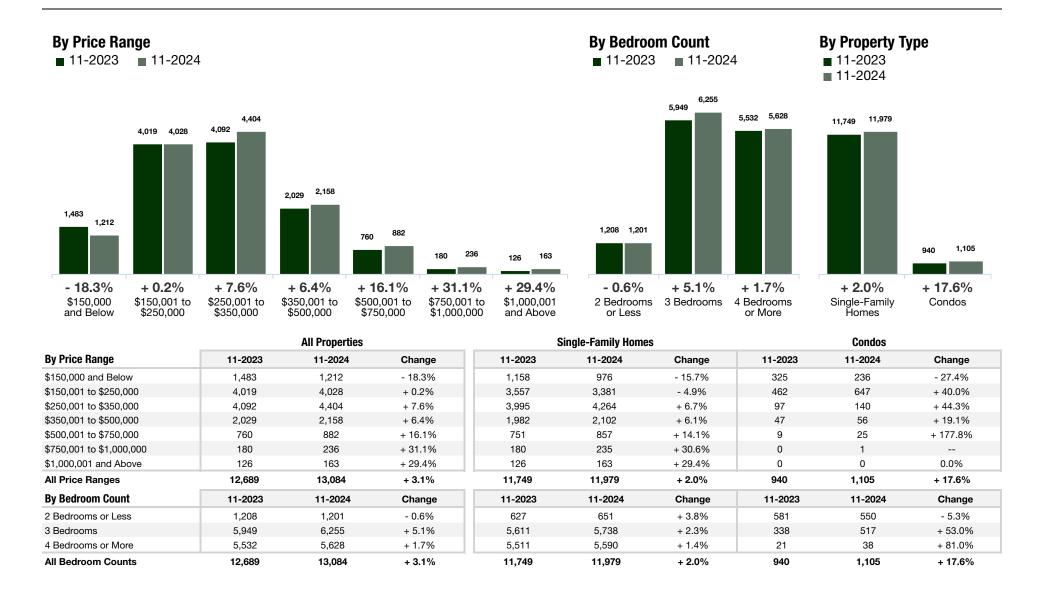




Closed Sales





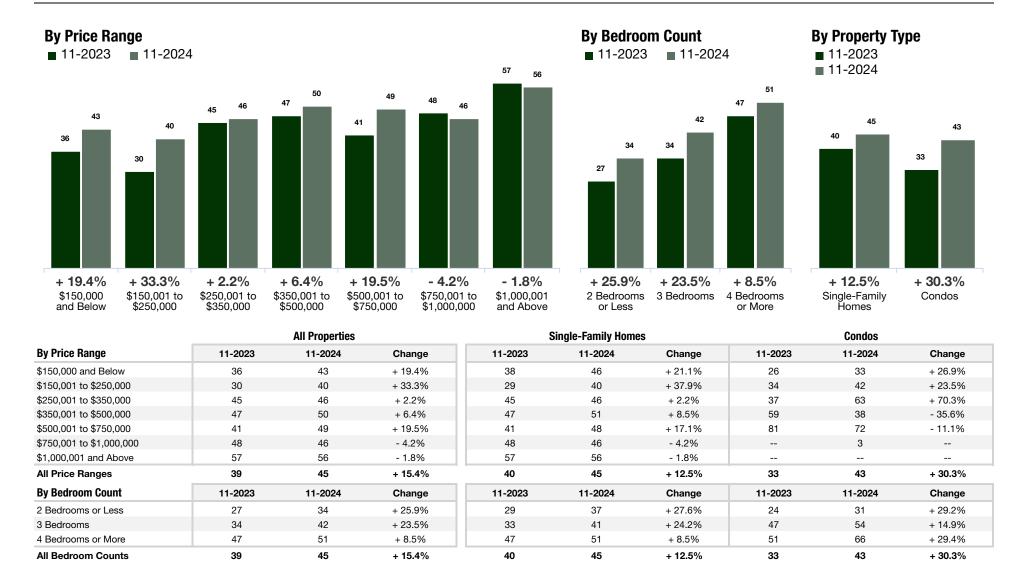


Days On Market Until Sale



Average number of days between when a property is listed and when an offer is accepted.

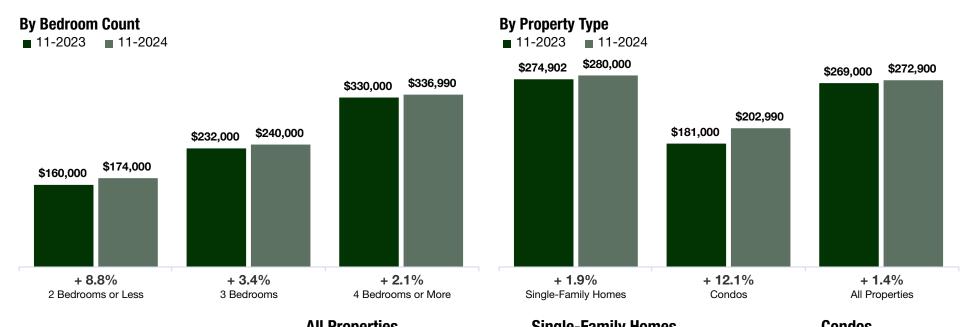
Based on a rolling 12-month average.



Median Sales Price



Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



| | All Properties | | | |
|--------------------|----------------|-----------|--------|--|
| By Bedroom Count | 11-2023 | 11-2024 | Change | |
| 2 Bedrooms or Less | \$160,000 | \$174,000 | + 8.8% | |
| 3 Bedrooms | \$232,000 | \$240,000 | + 3.4% | |
| 4 Bedrooms or More | \$330,000 | \$336,990 | + 2.1% | |
| All Bedroom Counts | \$269,000 | \$272,900 | + 1.4% | |

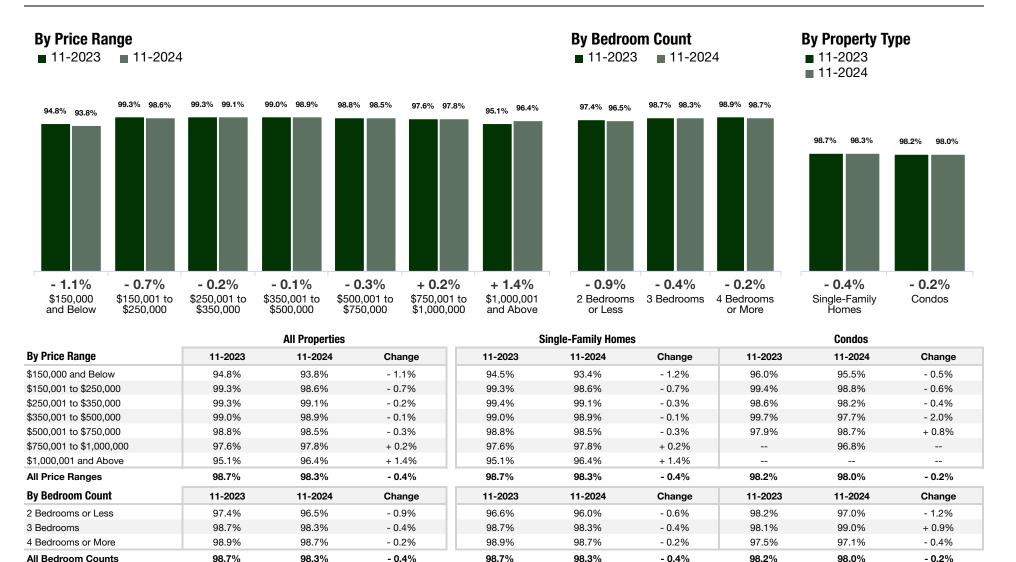
| Single-ramily nomes | | | Condos | | |
|---------------------|-----------|--------|-----------|-----------|---------|
| 11-2023 | 11-2024 | Change | 11-2023 | 11-2024 | Change |
| \$165,000 | \$174,000 | + 5.5% | \$155,000 | \$174,000 | + 12.3% |
| \$234,900 | \$243,000 | + 3.4% | \$211,844 | \$212,490 | + 0.3% |
| \$330,000 | \$337,396 | + 2.2% | \$235,000 | \$250,235 | + 6.5% |
| \$274,902 | \$280,000 | + 1.9% | \$181,000 | \$202,990 | + 12.1% |

Percent of List Price Received



Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions.

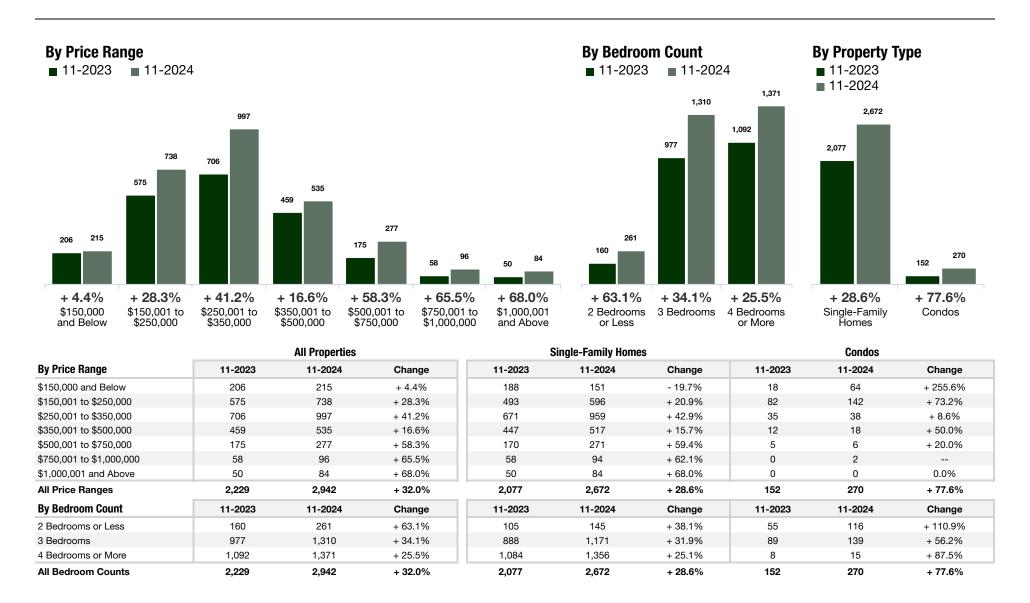
Based on a rolling 12-month average.



Inventory of Homes for Sale



The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



Months Supply of Inventory



The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months.

Based on one month of activity.

