# **Housing Supply Overview**

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



## **June 2024**

U.S. sales of new residential homes unexpectedly declined, falling 11.3% from the previous month to a seasonally adjusted annual rate of 619,000 units, the lowest level since November, according to the U.S. Census Bureau. Economists polled by Reuters had forecast new-home sales to come in at a rate of 640,000 units for the month, with elevated mortgage rates blamed for the recent drop in sales activity. For the 12-month period spanning July 2023 through June 2024, Pending Sales in the Greater Greenville Association of REALTORS® region dropped 1.9 percent overall. The price range with the largest pending sales gain was the \$1,000,001 and Above range, where sales went up 21.7 percent.

The overall Median Sales Price increased 2.8 percent to \$315,000. The property type with the largest gain was the Single-Family Homes segment, where prices improved 2.5 percent to \$323,000. The price range that tended to sell the quickest was the \$150,001 to \$250,000 range at 36 days. The price range that tended to sell the slowest was the \$1,000,001 and Above range at 57 days.

Market-wide, inventory levels were up 54.4 percent. The property type with the largest gain was the Single-Family Homes segment, where the number of properties for sale rose 58.7 percent. That amounts to 3.8 months of inventory for Single-Family Homes and 3.8 months of inventory for Condos.

# **Quick Facts**

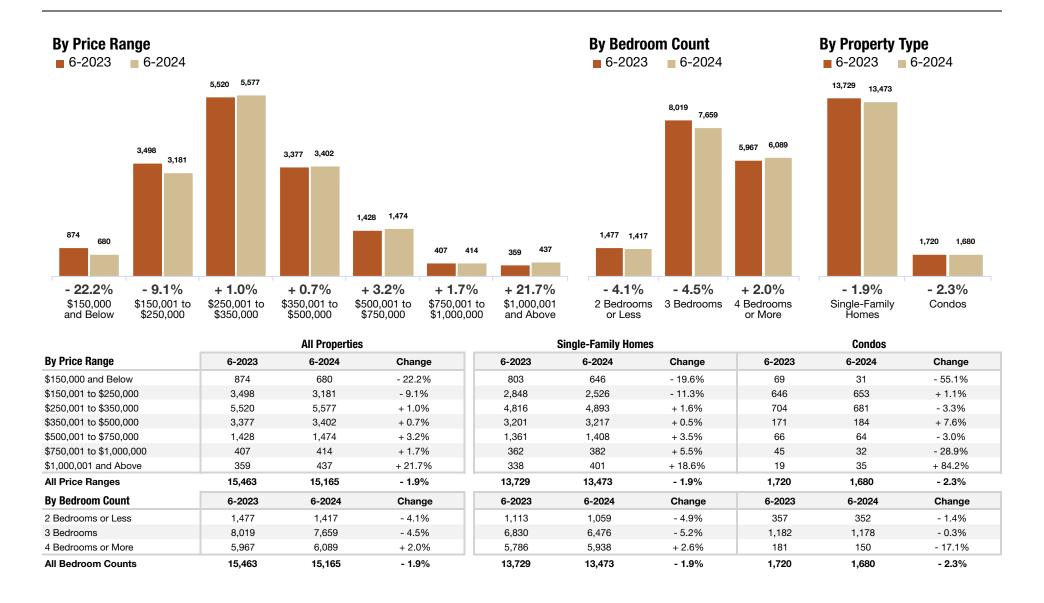
+ 21.7%	+ 2.0%	- 1.9%
Price Range with	Bedroom Count with	Property Type With
Strongest Sales:	Strongest Sales:	Strongest Sales:
\$1,000,001 and Above	4 Bedrooms or More	Single-Family Homes
Pending Sales		2
Closed Sales		3
Days On Market Until Sale		4
Median Sales Price		5
Percent of List Price Received		6
Inventory of Homes for Sale		7
Months Supply of Inventory		8



### **Pending Sales**



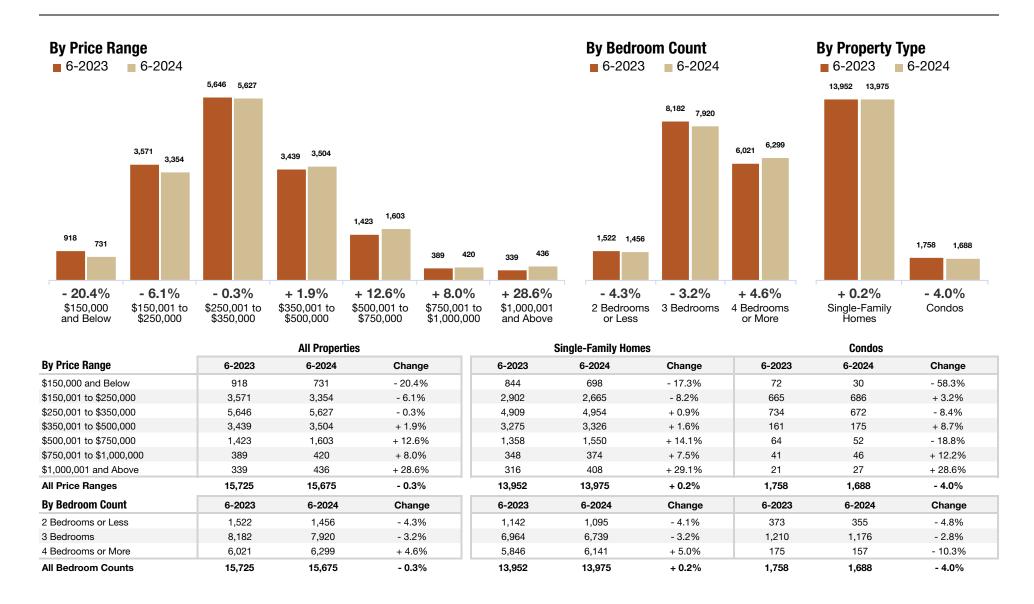




#### **Closed Sales**





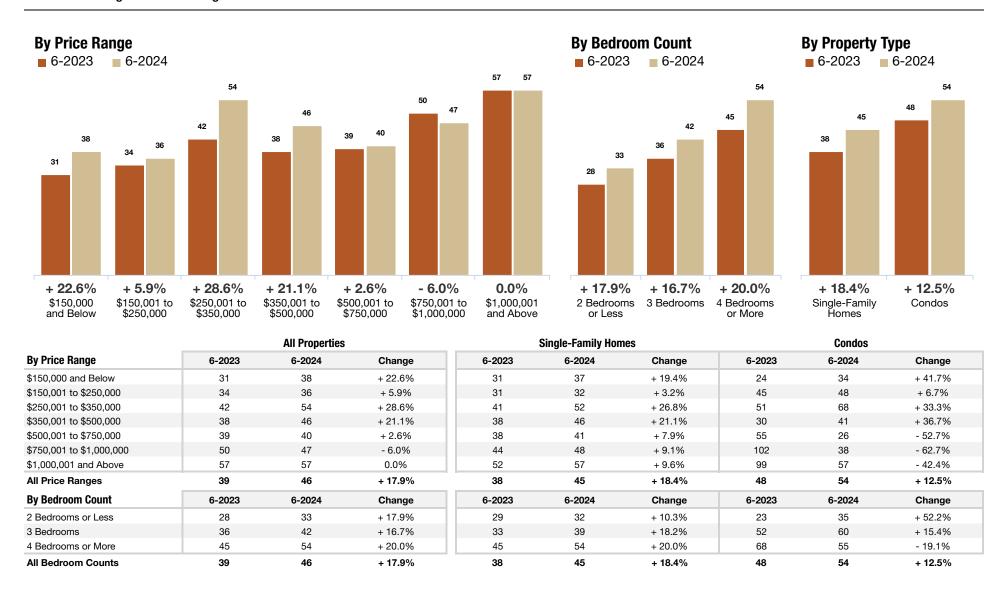


## **Days On Market Until Sale**



Average number of days between when a property is listed and when an offer is accepted.

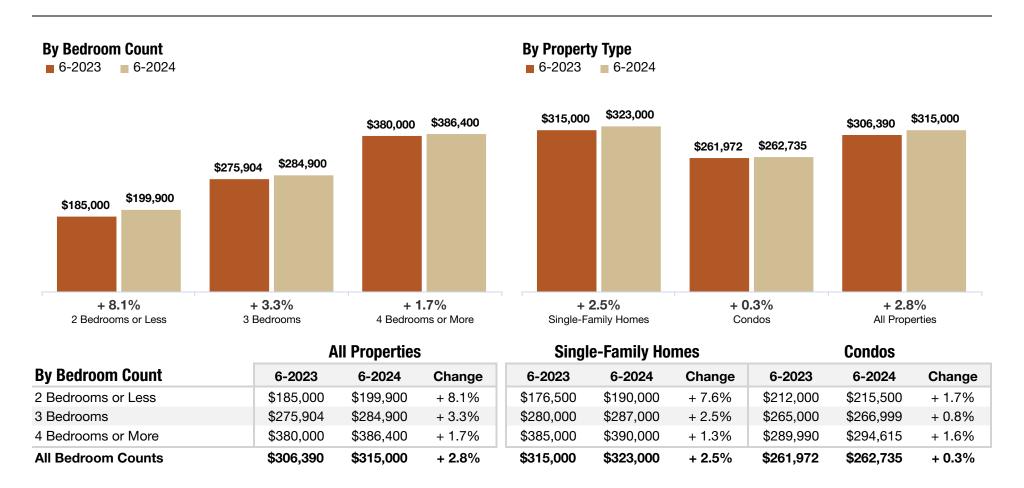
Based on a rolling 12-month average.



#### **Median Sales Price**



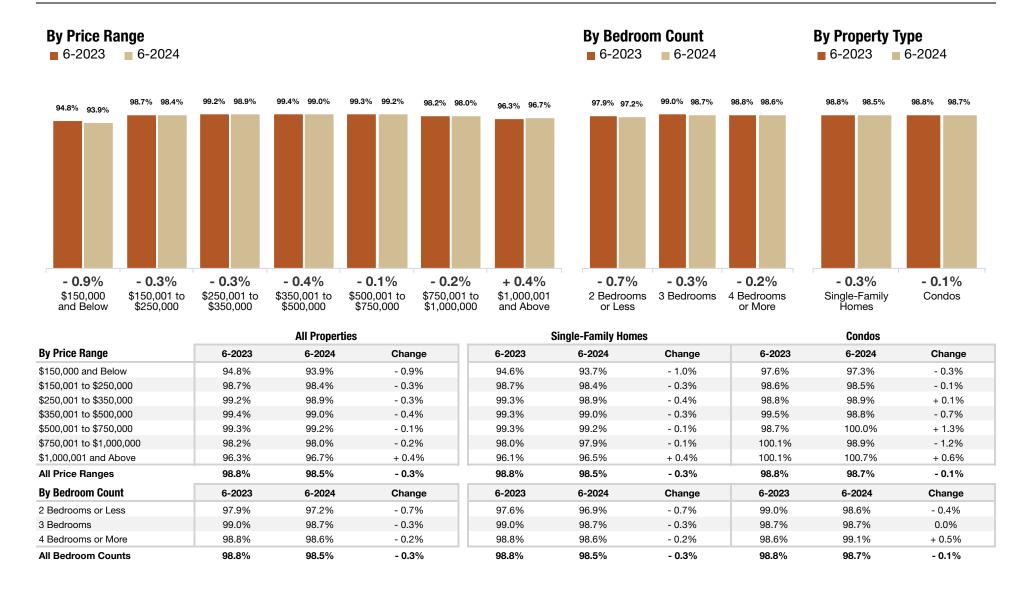
Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



#### **Percent of List Price Received**



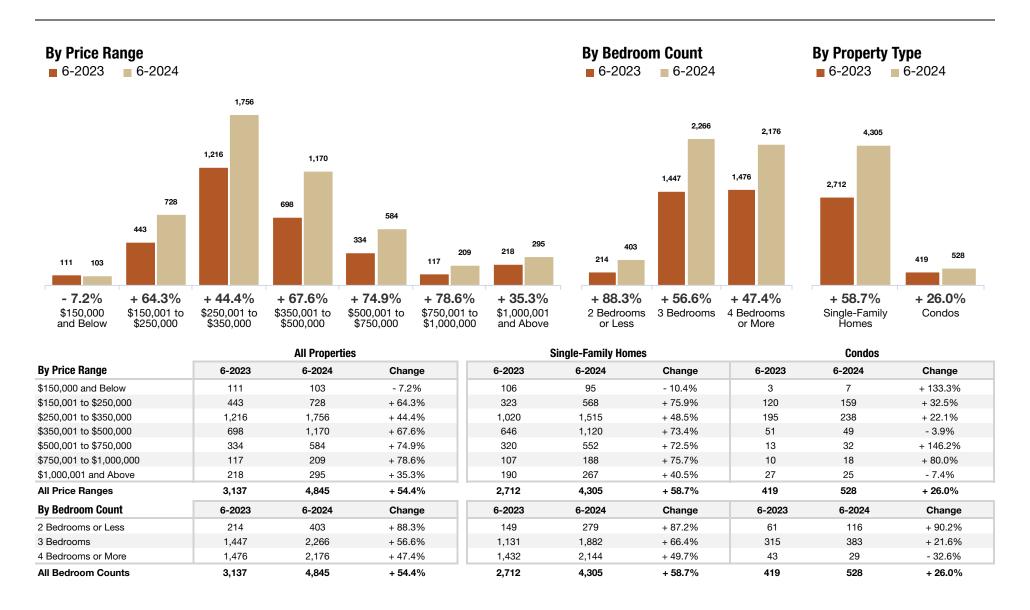
Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.** 



## **Inventory of Homes for Sale**



The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



# **Months Supply of Inventory**



The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months.

Based on one month of activity.

